

The International Franchising Program

Presented by FranFIND and World Franchising

The Ultimate Authority on International Franchising - European & US Edition FRANCHISINGEU.COM

ATTORNEY QUESTIONNAIRE

A. FIRM INFORMATION					
1. Firm Name					
2. Incorporation Name (if different)					
3. Headquarters Address					
Building					
Street Name and Number					
City		State/County			
Zip/Post Code		Country			
4. Contact Tel	(____) - (____)	Toll Free	(____) - (____)	Fax	(____) - (____)
5. Website	http://				
6. General Email					
7. Contact Person			Title		
Tel Direct*	(____) - (____)	Cellular/Mobile*	(____) - (____)		
Contact Email*					
8. Other Offices in:					
9. List the national franchise association in which you are a member					
<i>* This information will not be published.</i>					

B. 10. FIRM PROFILE
What are your firm's major areas of concentration?

C. FIRM BACKGROUND	
11. Year founded	
12. Providing legal services to the franchising community since	
13. What percentage of the firm's billable hours is billed to clients in the franchising industry?	____%
14. How many full-time employees are currently on your staff?	
15. How many full time <u>professionals</u> are currently on your staff?	

16. Please list up to 10 franchising clients you have done work for in the past 3 years:

17. In which countries do you have international experience?

D. FRANCHISE EXPOS

18. Interested to participate in international franchise expos?* Yes No

Any particular countries:

19. Interested in UK or Ireland franchise expos? Interested in special offers?* Yes No

** This information will not be published.*

E. ATTORNEY INFORMATION

20. Name of Attorney

21. Address

Building

Street Name and Number

City

State/County

Zip/Post Code

Country

22. Contact Tel (____) - (____) Toll Free (____) - (____) Fax (____) - (____)

23. Email

F. 24. ATTORNEY PROFILE

What are your specific areas of concentration?

G. ATTORNEY BACKGROUND

25. Year admitted to Bar

26. Licensed to practice in

27. Education/Honors (Martindale-Hubbell rating optional)

28. Professional Associations/Memberships (please abbreviate)

29. Publications

30. In which countries do you provide legal services?

H. 31. LISTING OF CATEGORIES

Eleven distinct legal service categories are listed on the www.franchisingattorney.com website. Please check the categories that apply to your areas of concentration.

<input type="checkbox"/> 1. Agreement Preparation	<input type="checkbox"/> 6. Intellectual Property Rights
<input type="checkbox"/> 2. Development Services <ul style="list-style-type: none"> ● Disclosure Document Preparation ● Complete Start-Up Assistance ● Compliance Programs ● International Expansion 	<input type="checkbox"/> 7. International Services <ul style="list-style-type: none"> ● International Contracts ● International Franchising/Licensing Agreements ● International Litigation ● International Representation
<input type="checkbox"/> 3. Financial Services <ul style="list-style-type: none"> ● Bad Debt Collection ● Bankruptcy/Chapter 11 Reorganization ● Commercial Bank Financing ● Debtor-Creditor Relations ● Earnings Claim Preparation ● Financial/Tax Planning ● Mergers and Acquisition ● Private Placement Financing ● Royalty Audits/Enforcement ● Tax Issues ● Under-Reporting Issues ● Valuation 	<input type="checkbox"/> 8. Legal Services/Litigation <ul style="list-style-type: none"> ● Anti-Trust Issues ● Arbitration/Dispute Resolution ● Contract Law/Breach of Contract ● Litigation – General ● Unfair Competition
	<input type="checkbox"/> 9. Real Estate Law <ul style="list-style-type: none"> ● Development Issues ● Lease Negotiations ● Real Estate Law
	<input type="checkbox"/> 10. Registration <ul style="list-style-type: none"> ● Disclosure Document Registration ● On-going FTC/State Compliance
<input type="checkbox"/> 4. Franchisor-Franchisee Relations <ul style="list-style-type: none"> ● Contract Negotiation ● Encroachment Issues ● Terminations and Renewals 	<input type="checkbox"/> 11. Transfer Issues <ul style="list-style-type: none"> ● Sale of New Franchises ● Sale of Existing Franchises
<input type="checkbox"/> 5. Franchisee Representation <ul style="list-style-type: none"> ● Due Diligence Assistance ● Contract Negotiation ● Franchisee Litigation 	